



# Jeffrey A. Bilsky

## Senior Industrial Specialist



Jeffrey is experienced in all phases of commercial real estate including in the sale, leasing and management of property. He also provides his clients with the professional services they need for build-to-suit transactions, land acquisitions and economic feasibility studies. His clients range in size from local businesses to multi-national corporations. Each one receives the time and representation they need to successfully meet their objectives.

Jeffrey has made it a practice to work closely in coordinating his client's transactions with local and state economic development officials in order to obtain tax and other types of incentives. He utilizes his extensive knowledge of real estate finance to assist buyers in obtaining mortgages best suited for their requirements.

Jeffrey's professional background and previous job experience includes: securities analysis, banking and financial consulting. He holds degrees from Kent State University, Case Western Reserve University and the Institute of Financial Education.

### SIGNIFICANT TRANSACTIONS

- Represented the landlord in the lease of 489,000 sf industrial space in Austintown
- Represented the seller in the sale of a 51,000 sf industrial building in Brooklyn Hts.
- Represented American Greetings in the purchase of a 20 acre land parcel in Brooklyn
- Represented Superior Beverage in the lease of 99,000 sf warehouse in Mayfield Village
- Represented Kaufman Container in the lease of 179,000 sf industrial space in Brook Park
- Represented Yarde Metals in the purchase of a 56,200 sf crane facility in Streetsboro
- Represented Starmax Resources in the lease of 115,000 sf warehouse in Cleveland
- Represented the landlord in the lease of 100,000 sf warehouse space in Cleveland
- Represented the landlord in the lease of 75,000 sf warehouse space in Green
- Represented Superior Beverage Group in the lease of 102,000 sf space in Austintown
- Represented the seller in the sale of a 100,000 sf retail building in Akron
- Represented the landlord in the lease of 153,000 sf distribution space in Massillon
- Represented the landlord in the lease of 125,000 sf distribution space in Mansfield
- Represented the seller in the sale of a 75,000 sf industrial building in Cleveland
- Represented the landlord in the lease of a 186,000 sf industrial building in Euclid
- Represented the seller of a 40,400 sf retail building in Akron

### CLIENT LIST

- American Greetings Corp.
- Anderson Door
- Apollo Welding
- Arrow Uniform
- ColorMatrix Corp.
- General Electric
- Giant Eagle
- Harry Landon Candies
- Industrial Real Estate Group
- Kaufman Container
- Kichler Lighting
- M. Conley Company
- Norfolk Southern Corp.
- OmniTrax
- Starmax Resources
- Superior Beverage Group
- Ta Chen International
- Yarde Metals



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