

# Jeffrey A. Calig, CCIM

## Vice President



### CURRENT EXPERIENCE

#### *November 2001 - Present*

Mr. Jeffrey A. Calig joined NAI Daus as an industrial specialist and is now a Vice President concentrating on Industrial Real Estate Brokerage in the Southeast suburbs of Cleveland.

#### *1996-Present*

Mr. Calig owns and manages a seven unit apartment building in Pittsburgh, PA.

#### *2002 – Present*

Mr. Calig is a partner in 178 apartment units in Lakewood, Ohio

### PRIOR EXPERIENCE

#### *February 2001-October 2001*

Affiliated with Prudential BCG Commercial Real Estate Services as an Industrial Specialist, Mr. Calig was also the internal auditor for Prudential's ISO 9002 quality system and consulted Prudential through this process.

#### *1997-2001*

Mr. Calig was an owner, officer and director of North Coast Calig Corp. now known as North Coast Container Corp. As Vice President of the company, Mr. Calig's responsibilities consisted of plant management and quality assurance (ISO 9002) management. In 2001, Mr. Calig sold his share of the business and decided to concentrate full time on Industrial Real Estate.

#### *1986-1997*

Calig Steel Drum Co., of Pittsburgh, PA. Mr. Calig started as a supervisor and eventually became General Manager. He was instrumental in guiding Calig Steel Drum Co. to become the second steel drum company certified to the ISO 9002 quality standard. In June of 1997, Mr. Calig purchased fifty percent (50%) of the business and merged the company with North Coast Container Corp. of Cleveland.

### EDUCATION

Ohio University  
B.S. in Business Administration, 1986

Certified Commercial Investment Member (CCIM)  
Vice President, Twinsburg Chamber of Commerce  
NAI Gold Club: 2005  
CoStar Power Broker Award: Four of past five years  
Consistent Top Producer  
Twinsburg Business Partnership Committee  
Solon Business Development Committee

### CLIENT LIST (Partial)

- Wal-Mart
- Demag Cranes & Components Corp.
- Chelm Properties
- The Step2 Company
- Wolff Bros. Supply Inc.
- Edelman Plumbing Supply, Inc.
- The Hertz Corporation
- Superior International
- B & B Wood Products
- Unifirst Corporation
- London Cleaners
- Fox International
- The City of Twinsburg
- Twinsburg Township
- Barudan America
- Cobra Plastics
- Jade Sterling Steel



Commercial Real Estate Services, Worldwide.

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