



Scott D. Garson

Sr. Vice President



COMPANY EXPERIENCE

Scott joined NAI Daus as a commercial property specialist focusing in Cleveland's MidTown neighborhood. He has experience in a various range of product types, including; office, warehouse, manufacturing, retail, and land leasing and sales.

SCOPE OF SERVICE EXPERIENCE

Scott specializes in properties located in urban areas, and is familiar with a variety of public financing programs designed to assist in the redevelopment of older properties. This focus includes pure industrial properties as well as historic rehabilitation and conversion opportunities. During Scott's tenure with NAI Daus, he has completed over 150 transactions totaling more than \$65 million and 3.6 million square feet while representing buyers, sellers, tenants and landlords. In addition, Scott provides property assembly services, as well as, consulting and other fee for service work to clients.

Prior to joining NAI Daus, Scott was employed with the MidTown Cleveland Development Corporation where he was the Director of Real Estate. He was also a Project Manager with the Historic Warehouse District Development Corporation.

EDUCATION

Kenyon College, B.A. 1985,
National Development Council, Economic Development
Finance, Professional Certificate 1989
CCIM 2003

PROFESSIONAL AFFILIATIONS AND DESIGNATIONS

Author of Chapter in legal book titled, "Rebuilding Communities through Brownfields Redevelopment"

2007 NAI Gold Club Member
2000, 2006, 2007 NAI Daus Top 5 Producer



Commercial Real Estate Services, Worldwide.
Business Property Specialists, Inc. Broker
23240 Chagrin Blvd. Ste. 250, Cleveland, Ohio 44122
216 831 3310 | 216 831 9869 Fax | www.naidaus.com

SIGNIFICANT TRANSACTIONS

- 650,000 SF, 1278 West 9th Street, Cleveland, OH
- 165,778 SF, 7012 Euclid Avenue, Cleveland, OH
- 140,032 SF, 10000 Keystone Parkway, Cleveland, OH
- 132,000 SF, 12401 Euclid Avenue, Cleveland, OH
- 130,000 SF, 7501 Carnegie Avenue, Cleveland, OH
- 115,065 SF, 5201 Carnegie Avenue, Cleveland, OH
- 109,344 SF, 2031 East 70th Street, Cleveland, OH
- 100,000 SF, 1192 East 40th Street, Cleveland, OH
- 96,701 SF, 18901 Euclid Avenue, Cleveland, OH
- 5.72 Acres, Johnston Parkway, Cleveland, OH
- 2.0 Acres, Euclid Ave. & East 75th, Cleveland, OH
- 1.57 Acres, East 77th & Euclid, Cleveland, OH
- 1.37 Acres, East 93rd & Catherine, Cleveland, OH
- 1.0 Acres, 14200 Lakeshore Blvd. Cleveland, OH

CLIENT LIST

- City of Shaker Heights
- Central Cadillac
- Cleveland Commerce Center
- Cleveland Housing Network
- Libby Construction
- Luscious Verde
- Patterson Britton
- PC Helps
- Pierre's Ice Cream
- PIRHL Development
- Landscaping
- Progressive Casualty Insurance Co.
- Red The Steakhouse
- State Chemical
- Sutton Hardware
- Tranzonic Co.
- Victory Packaging