



Scott D. Garson, CCIM

Senior Vice President

Scott joined NAI Daus as a commercial property specialist focusing in Cleveland's MidTown neighborhood. Scott represents both tenants and landlords in leasing and sales. He has experience in a wide range of product types, including; office, warehouse, manufacturing, retail, and land.

As Senior Vice President Scott specializes in properties located in urban areas, and is familiar with a variety of public financing programs designed to assist in the redevelopment of older properties. This focus includes pure industrial properties as well as historic rehabilitation and conversion opportunities. During Scott's tenure with NAI Daus, he has completed over 189 transactions totaling more than \$75.6 million and 4 million square feet while representing buyers, sellers, tenants and landlords. In addition, Scott provides property assembly services, as well as, consulting and other fee for service work to clients.

Scott's personal enjoyment is giving back to his city by volunteering his time at New Life Community, a transitional housing program dedicated to jobless and homeless families. He has authored a chapter in the legal book titled, "Rebuilding Communities through Brownfields Redevelopment." His professional affiliations include the Certified Commercial Investment Member (CCIM), an NAI Daus Top Producer in 2000, 2006, and 2007, and a NAI Gold Club Member in 2007.

Prior to joining NAI Daus, Scott was employed with the MidTown Cleveland Development Corporation where he was the Director of Real Estate. He was also a Project Manager with the Historic Warehouse District Development Corporation. Scott graduated with a bachelor's degree from Kenyon College, and a professional certificate from the National Development Council in Economic Development Finance.

Significant Transactions

- 650,000 SF, 1278 West 9th Street, Cleveland, OH
- 165,778 SF, 7012 Euclid Avenue, Cleveland, OH
- 140,032 SF, 10000 Keystone Parkway, Cleveland, OH
- 132,000 SF, 12401 Euclid Avenue, Cleveland, OH
- 130,000 SF, 7501 Carnegie Avenue, Cleveland, OH
- 115,065 SF, 5201 Carnegie Avenue, Cleveland, OH
- 109,344 SF, 2031 East 70th Street, Cleveland, OH
- 100,000 SF, 1192 East 40th Street, Cleveland, OH
- 96,701 SF, 18901 Euclid Avenue, Cleveland, OH
- 80,178 SF, 1100 East 55th Street, Cleveland, OH
- 75,440 SF, 4020 Payne Avenue, Cleveland, OH
- 23,524 SF, 2020 East 65th Street, Cleveland, OH
- 5.72 Acres, Johnston Parkway, Cleveland, OH
- 2.0 Acres, Euclid Ave. & East 75th, Cleveland, OH
- 1.57 Acres, East 77th & Euclid, Cleveland, OH

Client List

- Central Cadillac
- City of Shaker Heights
- Cleveland Commerce Center
- Cleveland Housing Network
- Hill Floral Products
- Leff Electric
- Luscious Verde
- PC Helps
- Pierre's Ice Cream
- PIRHL Development
- Landscaping
- Progressive Casualty Insurance Co.
- Red The Steakhouse
- State Industrial
- Sutton Hardware
- The Dalad Group
- Tranzonic Co.
- Victory Packaging
- Woodhill Supply
- White Dove



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Business Property Specialists Inc. Broker | 23240 Chagrin Blvd. Ste. 250 Cleveland, OH 44122 | 216 455 0935 | sgarson@naidaus.com