

David R. Hexter, SIOR

Sr. Vice President, Principal



BACKGROUND AND EXPERIENCE

1998- Present

David joins NAI Daus as Sr. Vice President - elected as Principal in 2002.

1985-1998 – Grubb & Ellis Co., Cleveland, Ohio

SCOPE OF SERVICE EXPERIENCE

Industrial Specialist with a primary focus on Cleveland's southern and south-east suburbs. Represents owners/landlords and does tenant/buyer representative work. Transactions include improved industrial sites with buildings as well as raw land sites for a build to suit or build to lease transaction.

PROFESSIONAL ACCOMPLISHMENTS

Among David's significant transactions:

- Disposition of 330,000 sf manufacturing plant (NAIOP deal of the year award)
- Lease of 137,000 sf warehouse
- Lease and subsequent sale of 98,000 sf manufacturing plant
- Represented Tenant in 26,308 sf office lease
- Acquisition of 46,000 sf warehouse and 18 months later sold the property for a 50% premium. Sold 13,350 sf shop for same client and was a consultant on their 40,000 sf B-T-S project.

EDUCATION

- BA- 1976 Washington University, St. Louis
- MBA -1983 Cleveland State University, Cleveland

AFFILIATIONS

- Active Member - Society of Industrial and Office Realtors (SIOR)
- American Jewish Committee Board of Trustees
- Montefiore Housing Corp, Board of Trustees

CLIENT LIST

- DHL / Airborne Express
- Columbia National Group
- Tranzonic Corp.
- EPG, Inc.
- Weyerhaeuser, Inc.
- Keithley Instruments, Inc.
- Key Bank, Inc.
- Medical Service Companies
- Conversion Resources, Inc.
- Plastic Process Equipment, Inc.
- Semtorq, Inc.
- The Step2 Company
- Van Dorn Demag
- What on Earth



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