



David R. Hexter, SIOR

Sr. Vice President, Principal



David R. Hexter joined NAI Daus in 1998 as Senior Vice President and was elected Principal in 2002. His primary focus is in Cleveland's southeast industrial market.

David and his partner Jeff Calig have recently closed several significant transactions. These transactions include a \$2.9 million sale in Solon, a \$1.8 million sale in Garfield Heights and two sales in Streetsboro, \$3.85 million and \$1.2 million. David and Jeff's recent lease transactions include; 137,000 square feet of warehouse space in Twinsburg and 26,000 square feet of office space in Richmond Heights.

David began his real estate career at Grubb & Ellis, where he served as vice president of industrial real estate. In 1994 he was awarded the NAIOP Deal of The Year Award. This award was related to the complicated disposition of a 330,000 square foot manufacturing facility, in which the seller was under bankruptcy protection and there were environmental issues with the property.

David's professional memberships include the Society of Industrial and Office Realtors; his community activities with the American Jewish Committee Board of Trustees; the Montefiore Housing Corp. and Board of Trustees. He graduated with a bachelor's degree in Political Science from Washington University and earned his MBA from Cleveland State University.

Significant Transactions

- Represented the Seller in a 17.3 acre Land Sale in Macedonia, OH
- Represented the Seller in a 5 acre Land Sale in Twinsburg, OH
- Represented the Landlord in 2 Leases totaling 190,711 SF in Twinsburg, OH
- Represented the Landlord in several Leases totaling 164,000 SF in Solon, OH
- Represented the Seller in a 102,000 SF Sale in Cleveland, Ohio
- Represented the Tenant in a 72,000 SF Lease in Macedonia, OH
- Represented the Buyer in a 71,100 SF Sale in Solon, OH
- Represented the Seller in a 50,000 SF Sale in Oakwood Village, OH
- Represented the Tenant in a 26,308 SF Lease in Richmond Heights, OH
- Represented the Tenant in a 40,000 SF Lease in Bedford Heights, OH

Client List

- Keithley Instruments
- ITW
- Wal-Mart
- Demag Cranes & Components Corp.
- Chelm Properties
- The Step2 Company
- Wolff Bros. Supply Inc.
- The Hertz Corporation
- Superior International
- AMRESKO
- Unifirst Corporation
- American Iron and Metal
- Fox International
- The City of Twinsburg
- Twinsburg Township
- Barudan America
- Cobra Plastics
- Jade Sterling Steel
- Edgepark Medical Supplies



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