



Adam Howe

Senior Industrial/Office Specialist

As a Senior Industrial/Office Specialist Adam is experienced in the sale and leasing of industrial, office and land real estate. He is also knowledgeable in the management of commercial real estate property. Many of Adam's transactions require significant site analysis, lease/purchase agreement negotiation, tax abatement opportunities, cost analysis, zoning issues and financing options. He excels in his ability to help his clients clearly evaluate their commercial real estate needs and objectives. Adam's clients range in size from local businesses to multi-national corporations.

Adam began his real estate career at The Galbreath Company, then became an associate at Colliers Ostendorf-Morris. After a few years he became a Senior Associate at Grubb & Ellis. Adam graduated with a bachelor's degree from Ohio University in Athens, Ohio.

Significant Transactions

- Represented CSC Group on Headquarter relocation in 46,000 SF build-to-suit Office facility.
- Represented Lawrence School on site search for an upper school campus. The school purchased a 50+ acre site in Sagamore Hills, Ohio.
- Represented Applied Medical Technologies in a build-to-suit state of the art facility for production of medical devices.
- Represented the Weaver Family in the sale of 80 acre farm in Brecksville, Ohio to GEIS Development.

Client List

- Ford Motor Company
- Anixter
- Computer Systems Company
- Applied Medical Technologies
- Zimmer
- Lawrence School
- Verizon
- Expanets
- Siemens
- Tasty Baking Company
- Praxair



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