

Jeffrey M. Kahn

Principal / President



EDUCATION

B.A. May, 1982
Tulane University
New Orleans, Louisiana
Majors: English and Philosophy
Minor: History

BROKERAGE / DEVELOPMENT / MANAGEMENT

2000-Present President
JMK Development, Inc.

2000-Present President
Business Property Specialists, Inc. d.b.a.
NAI Daus

1996-2000 Principal and Managing Partner
Business Property Specialists, Inc., d.b.a.
NAI Daus

1990-1996 Vice President and Sales Manager
NAI Daus

1989-1990 Associate
Trammell Crow Company

1985-1989 Sales Associate
NAI Daus

REAL ESTATE DEVELOPMENTS

2002-2003 Brooklyn Corporate Center, Brooklyn, Ohio
2 Buildings (office/warehouse/flex) totaling
75,000 square feet.

1999-2001 Brooklyn Heights Business Park, Brooklyn Heights, Ohio
2 Buildings (office/warehouse/flex) totaling
64,000 square feet.

1996-1998 303-403 Ken Mar, Broadview Heights, Ohio
2 Buildings (office/warehouse/flex) totaling
55,000 square feet.

1991-1992 101-201 Ken Mar, Broadview Heights, Ohio
2 Buildings (office/warehouse/flex) totaling
55,000 square feet.



Commercial Real Estate Services, Worldwide.

Business Property Specialists, Inc. Broker

23240 Chagrin Blvd., #250, Cleveland, Ohio 44122
216 831 3310 | 216 831 9869 Fax | www.naidaus.com



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(Continued)



REAL ESTATE DEVELOPMENTS *cont.*

- | | |
|-----------|---|
| 1990-1991 | Brecksville Corporate Center, Brecksville, Ohio |
| 1997-1998 | 2 Buildings (office/warehouse/flex) totaling
120,000 square feet. |
| 1989-1990 | Brooklyn Heights Business Center, Brooklyn Heights, Ohio |
| | 3 Buildings (office/warehouse/flex) totaling
110,000 square feet. |
| 1989-1998 | Galaxy Corporate Center, Warrensville Heights, Ohio |
| | 8 Buildings (2 office and 6 office/warehouse/flex) totaling
205,000 square feet. |

REAL ESTATE ACQUISITION

- | | |
|-----------|---|
| 2007-2008 | 23950 Commerce Park, Beachwood, Ohio |
| | 1 Building (office/warehouse/flex) totaling 13,375 square feet. |
| 2006-2007 | 301 Treeworth, Broadview Heights, Ohio |
| | 1 Building (office/warehouse/flex) totaling 40,000 square feet. |
| 2000 | Rainbow Building, Beachwood, Ohio |
| | 1 Building (office/warehouse/flex) totaling 22,400 square feet. |
| 1997 | Beta Center, Mayfield Village, Ohio |
| | 4 Buildings (office/warehouse/flex) totaling 175,000 square feet. |

PERSONAL

- Company Top Producer (Numerous Times)
- New America International
 - Company Top Producer
 - Second Nationally in Production
 - Chairman's Award
- City of Beachwood
 - Planning and Zoning Commission
- Case Western Reserve University School of Medicine
 - Commission for the Advancement of Academic Medicine



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