

James A. Samuels

Vice President



EXPERIENCE

James A. Samuels joined NAI Daus in 2002, as its first salesman focusing exclusively on the sale and leasing of *retail* real estate. A Vice President with 24 years experience, Jim provides real estate advisory services to national and local retail tenants, developers and individuals in need of investment sales of their properties, site acquisition/land assemblage, market analysis, negotiation and 1031 exchange services. For sixteen years, Jim provided similar services at Grubb & Ellis and prior to entering the real estate business practiced law for 10 years. (Jim continues to maintain his law license.)

SPECIALIZATION

In addition to investment sales and general retail brokerage, Jim has expanded his services to include being Daus' first professional to focus on the sale of multi-family properties. He also has developed a sub-specialty in Entertainment Real Estate. He works exclusively with Phoenix Big Cinemas Management, LLC of Knoxville, Tennessee, in identifying opportunities for their expansion of management nationwide. Jim is working on a concept to re-develop closed big boxes to retrofit them to multi-use entertainment centers consisting of a movie theatre, bowling alley, indoor miniature golf course and other entertainment uses.

PROFESSIONAL ACCOMPLISHMENTS

Over the years, Grubb & Ellis honored Mr. Samuels for his outstanding performance and exceptional knowledge of the real estate market, with his being named top producer in the retail brokerage division locally several times. Jim was the number three producer at NAI Daus in 2008 and 2009

AFFILIATIONS

International Council of Shopping Centers (ICSC)
Greater Cleveland Bar Association
Playhouse Square Foundation, Chairman's Council
Leadership Cleveland, Class of 2003

EDUCATION

The Ohio State University, B.A.
Cleveland State University, Cleveland Marshall College of Law, J.D.

PARTIAL CLIENT LIST

- Dollar Bank
- Phoenix Big Cinemas Management, LLC
- The Funny Bone Comedy Club
- The Improv Comedy Club
- Eddie Merlot's (Steakhouse)
- Wild Mango Restaurant
- Rysar Properties



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