



James A. Samuels

Vice President



James A. Samuels joined NAI Daus in 2002, as its first salesman focusing exclusively on the sale and leasing of retail real estate. A Vice President with 24 years experience, Jim provides real estate advisory services to national and local retail tenants, developers and individuals in need of investment sales of their properties, site acquisition/land assemblage, market analysis, negotiation and 1031 exchange services. For sixteen years, Jim provided similar services at Grubb & Ellis and prior to entering the real estate business practiced law for 10 years. (Jim continues to maintain his law license.)

In addition to investment sales and general retail brokerage, Jim has expanded his services to include being NAI Daus' first professional to focus on the sale of multi-family properties. He also has developed a sub-specialty in Entertainment Real Estate. He works exclusively with Phoenix Big Cinemas Management, LLC of Knoxville, Tennessee, in identifying opportunities for their expansion of management nationwide. Jim is working on a concept to re-develop closed big boxes to retrofit them to multi-use entertainment centers consisting of a movie theatre, bowling alley, indoor miniature golf course and other entertainment uses.

Jim's professional affiliations include the International Council of Shopping Centers (ICSC), and has been awarded NAI Daus Top Producer in 2008 and 2009. He is also associated with the Greater Cleveland Bar Association, chairman on the Playhouse Square Foundation, and Leadership Cleveland. Jim holds a bachelor's degree from The Ohio State University and law degree from Cleveland State University, Cleveland Marshall College of Law.

PARTIAL CLIENT LIST

- Dollar Bank
- Phoenix Big Cinemas Management, LLC
- Waterway Gas & Wash
- The Funny Bone Comedy Club
- The Improv Comedy Club
- Eddie Merlot's (Steakhouse)
- Wild Mango Restaurant
- Rysar Properties



Commercial Real Estate Services, Worldwide.

Business Property Specialists Inc. Broker | 23240 Chagrin Blvd. Ste. 250 Cleveland, OH 44122 | 216 455 0888 | jasamules@naidaus.com